



Charles
Russell
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Our Focus on India

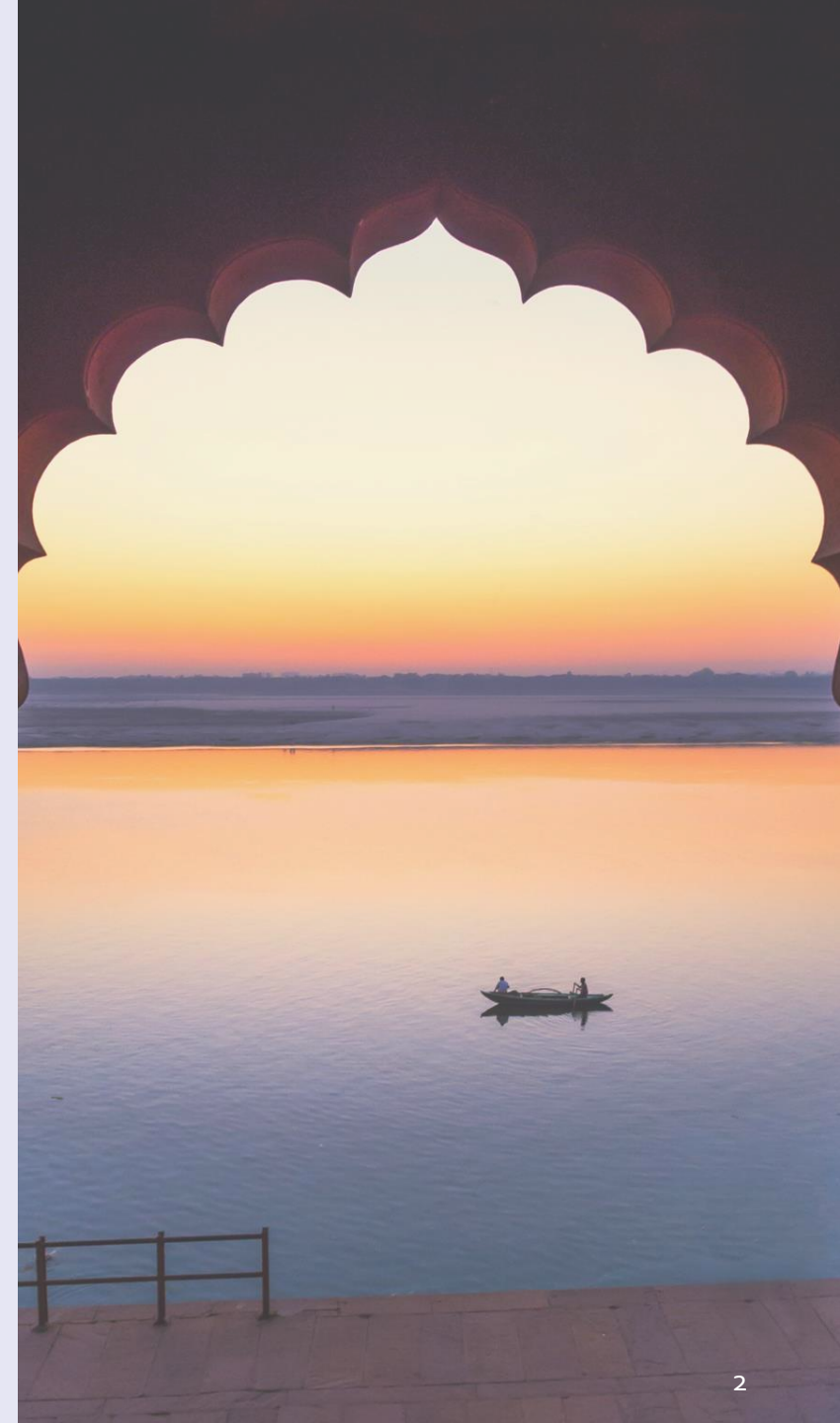
2024

Our Firm

We are an international law firm with a focus on private capital, at the intersection of personal, family and business. We have a broad range of skills, collective legal expertise, and an international outlook across the full spectrum of business and personal needs.

Our ability to understand people makes us who we are. We work together to build deep and trusted relationships that deliver meaningful value. We do this with empathy, attention, and clarity. No jargon, no attitude. We know what matters.

Our firm is headquartered in London with offices across the UK, Europe, Asia and the Middle East. Whether your business operates in a single country or across borders, we'll put together your perfect team – pulling from our sector and geographical expertise and our partnerships with the best law firms across the world covering 200 legal jurisdictions.



About us

Our core services:

- Banking & Finance
- Commercial
- Construction, Engineering & Projects
- Corporate
- Corporate Tax
- Employment & Immigration
- Family
- Financial Services, Regulation & Funds
- Intellectual Property
- Litigation & Dispute Resolution
- Private Client
- Real Estate

‘A very personal approach with an understanding of both the business and personal issues that need to be managed.’

‘Their responsiveness and technical ability is second to none. They are excellent at guiding and supporting their clients through complex matters’.

LEGAL 500 2023

Offices

London, Cheltenham, Guildford, Paris, Luxembourg, Geneva, Zurich, Dubai, Doha, Bahrain, Hong Kong and Singapore



Regional Teams

North America, Latin America, The Caribbean, Europe, Africa, Israel, India and China

With one of the largest and fastest growing economies in the world, India is an exciting place for global business and entrepreneurs.

Whether your interests are personal or business, our India team use their experience, connections, sector knowledge and legal expertise to support you every step of the way.

Headed by Kim Lalli, the team includes lawyers across our offices, including London, Dubai and Singapore. They often work alongside India's leading law firms and other professional advisers to provide you with a bespoke team working as one across borders.

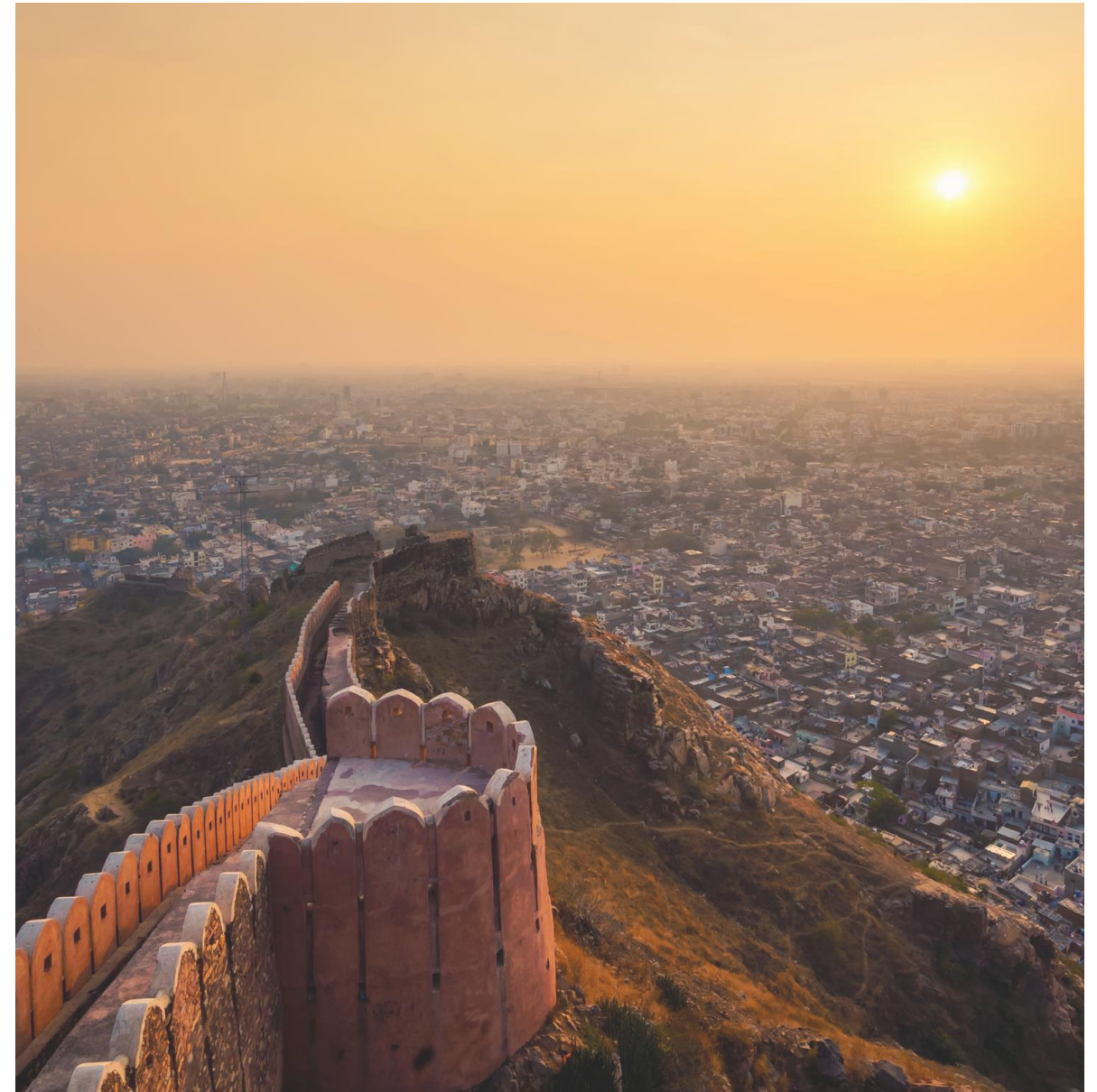


Our experience

The team has particular expertise advising on:

- **International Private Wealth:** we advise international individuals, and their trustees and advisors, on a broad range of services including succession, tax, family disputes, divorce, or buying and selling properties. Our team often work with Indian private clients including High Net Worth Individuals (HNWIs) and family offices on their global interests.
- **International Arbitration:** with offices in many of the world's major arbitration centres, including London, Paris, Geneva, Dubai, Hong Kong and Singapore, we are ideally placed to work with Indian clients to prevent and to resolve disputes as they arise whatever the law, language, rules, industry sector or subject matter may be.
- **Cross-border Corporate:** with lawyers in the UK, Europe, Asia, and Middle East we have particular expertise acting for family-owned businesses, investors and entrepreneurs from India on their international interests.

We are ranked in the Legal 500 Emerging Markets directory with recognition for our work in India, with clients commenting that the firm is 'capable of managing matters across multiple jurisdictions in a professional and user-friendly manner with great respect to time and realistic approach to time required for fulfilment'.

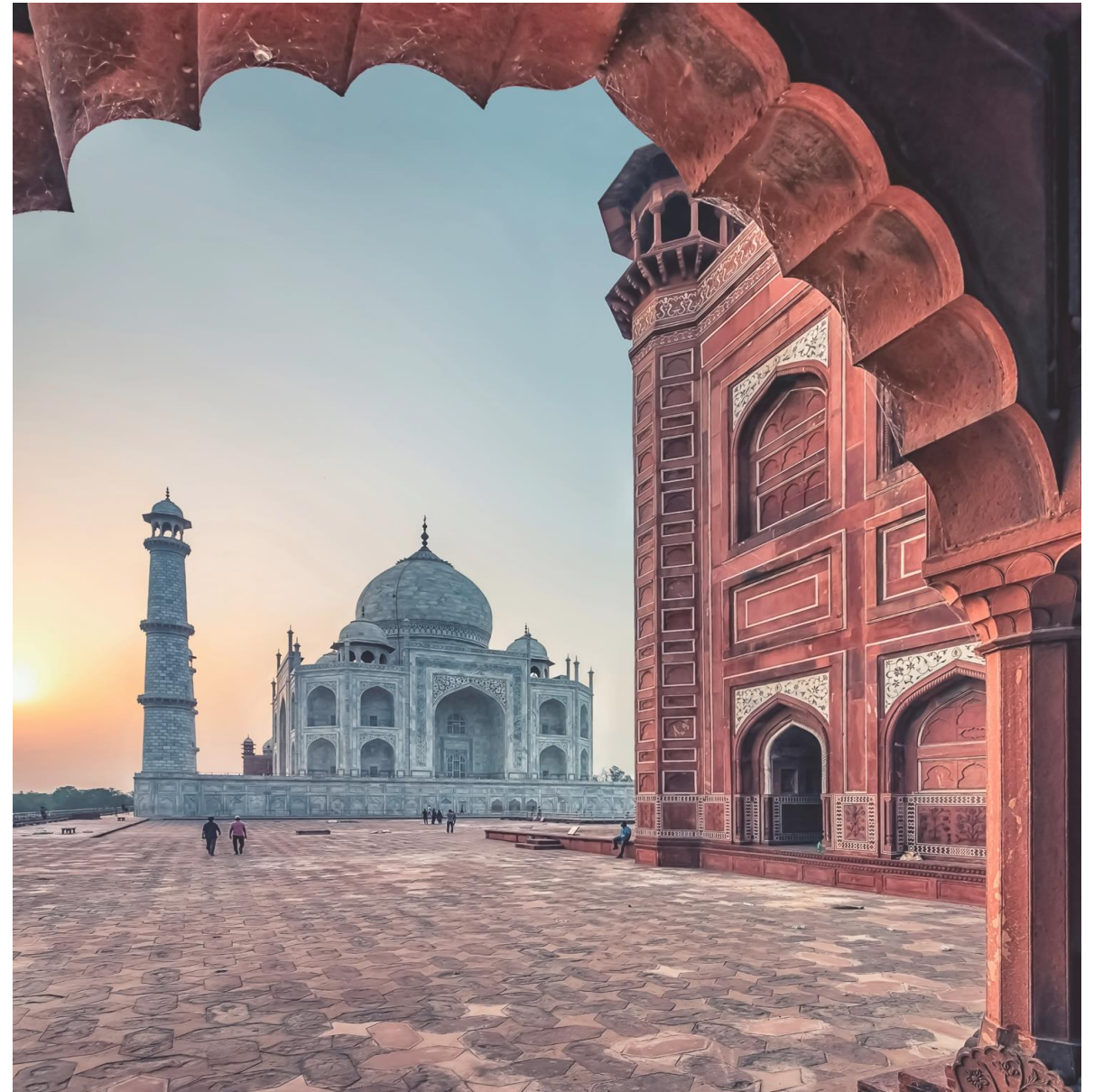


Our experience acting for Indian clients

- Advising a major Indian contractor on its appeal of an international arbitration award before the court of appeal in Paris.
- Trademark advice for a leading Indian multinational telecommunications company.
- Advising a family-owned Indian business in the food and beverage sector on their merger with a European snacks company.
- Advising clients on disputes relating to commercial arrangements between offshore companies and Indian state entities.
- Acting for an Indian UHNW individual in relation to setting up a UK structure and acquiring their first UK real estate.

“All in all, this is a polished gem of a firm, which works to its strengths and is quick to respond to the needs of its clients. Rivals should watch and learn.”

Chambers UK



Our experience acting for Indian clients (*cont.*)

- We advised Fudco, on its sale to Vibrant Foods, a portfolio company of global private equity house Exponent.
- Advised TDR Capital LLP and the Issa brothers on the real estate aspects of ASDA acquisition
- Acting for an Indian HNWI on his UK property interests, a corporate demerger and tax advice.
- Advising a London based investment manager, authorised and regulated by the FCA, who manages Indian investments including trade reporting.
- Acting for a provider of debt finance to a subsidiary of a listed Indian conglomerate.



India team lead



Kim Lalli

Partner

kim.lalli@crsblaw.com

+44 (0)20 7438 2201

Kim has advised on the acquisition and disposal (including disposal strategy and advice given throughout the development stages) of residential and mixed-use developments, with development values exceeding £500m in some cases. Acquisitions are often on a conditional on planning basis, and may be on a deferred payment/staged basis, often with overage provisions. She also deals with strategic land transactions (including promotion agreements and options), and the disposal of affordable housing. Kim has recently acted for developer clients in respect of several build to rent transactions, which involve land sale agreements and development agreements.



If you have any queries, please contact:

Kim Lalli
Partner

+44 (0)20 7438 2201
kim.lalli@crsblaw.com

[charlesrussellspeechlys.com](https://www.charlesrussellspeechlys.com)